

Education

- 2016 **Ph.D., Computation and Neural Systems**
California Institute of Technology
- 2010 **M.Sc., Electrical Engineering**
Technion - Israel Institute of Technology
- 2008 **B.Sc., Electrical Engineering**
Technion - Israel Institute of Technology

Academic positions

- 2016 -present **Assistant Professor of Marketing**
The Wharton School, University of Pennsylvania

Publications (* equal contribution)

Nave, G*, Nadler A*, Zava D, Camerer C, "Single dose testosterone impairs cognitive reflection in men," *Psychological Science*, forthcoming

Margittai Z, **Nave G**, Van Wingerde M, Schnitzler A, Schwabe L, Kalenscher T, "Combined effects of glucocorticoid and noradrenergic activity on loss aversion," *Neuropsychopharmacology*, forthcoming

Frydman C*, **Nave, G***, "Extrapolative beliefs in perceptual and economic decisions: evidence of a common mechanism," *Management Science* (2016)

Lichters M, Brunnelieb C, **Nave G**, Sarstedt M, Vogt B, "The influence of serotonin deficiency on choice deferral and the compromise effect," *Journal of Marketing Research* (2016), 53 (2), 183-198

Lane A, Luminet O, **Nave G**, Mikolajczak M. , "Is there a publication bias in behavioral intranasal oxytocin research on humans? Opening the file drawer of one lab," *Journal of Neuroendocrinology* (2016), 28 (4)

Camerer C, Dreber A, Forsell E, Ho T, Huber J, Johannesson M, Kirchler M, Almenberg J, Altmejd A, Chan T, Heikensten E, Holzmeister F, Imai T, Isaksson S, **Nave G**, Pfeiffer T, Razen M, Wu H, "Evaluating replicability of laboratory experiments in economics." *Science* (2016), aaf0918

Brunnelieb C*, **Nave G***, Camerer C, Vogt B, Munte T, Heldmann M, "Vasopressin increases human cooperative behavior by reducing aversion to social risk," *Proceedings of the National Academy of Science*, 113.8 (2016): 2051-2056.

Margittai Z*, **Nave G***, Strombach T, Van Wingerde M, Schwabe L, Kalenscher T, "Exogenous cortisol causes a shift from deliberative to intuitive thinking in men," *Psychoneuroendocrinology*, 64 (2016): 131-135.

Nave G, Camerer C, McCullough M, "Does Oxytocin increase trust in humans? Critical review of research," *Perspectives on Psychological Science*, 10.6 (2015): 772-789.

Lanchava L, Carlson K, Šebánková B, Flegr J, **Nave G**, "No Evidence of Association between Toxoplasma gondii Infection and Financial Risk Taking in Females," *PLoS one* 10.9 (2015): e0136716.

Nave G, Eldar Y, Inbar G, Sinai A, Pratt H, Zaaroor M., "Real time change detection of steady state evoked potentials," *Biological Cybernetics*, 107.1 (2013): 49-59.

Lindenbaum O, Maskit S, Kutiel O, **Nave G**, "Musical features extraction for audio-based search," *Proceedings of IEEE 26th Convention of Electrical and Electronics Engineers in Israel* (2010)

Awards

- 2016 Society for Judgment and Decision Making, Einhorn new investigator award (runner-up with Cary Frydman)
- 2014 Russell Sage Behavioral Economics small grant
- 2014 I-FREE small grant (with Amos Nadler and Colin Camerer)
- 2011-2015 Caltech CNS division fellowship
- 2010 SIPL distinguished project Wilk family award (with Ariel Tanjy & Yair Racher)
- 2010 Excellence in Teaching Award, Technion Computer Science Faculty
- 2008-2010 Technion Graduate School full-time fellowship
- 2004-2007 Dean's list, Technion EE faculty

Conference presentations

- 2017 Four School Marketing Conference
- 2016 Marketing in Israel
- Wharton Neuroscience Initiative Conference
- Association for Consumer Research
- Russell Sage Early Career Behavioral Economics Conference
- Behavioral Decision Research in Management (BDRM)
- Interdisciplinary Symposium on Decision Neuroscience (ISDN)
- Mahoney Institute for Neuroscience, University of Pennsylvania, annual retreat
- Society for Personality and Social Psychology (SPSP)
- 2015 Society for Judgment and Decision-making (SJDM),
- Russell Sage Early Career Behavioral Economics Conference
- Society for Consumer Psychology International Conference
- International Meeting on Experimental and Behavioral Social Sciences
- Society for Personality and Social Psychology (SPSP)
- 2014 Society for the Advancement of Behavioral Economics (SABE)
- SABE pre-conference, Neuroeconomics keynote
- Bay Area Behavioral and Experimental Economics Workshop
- Soc. for Personality and Social Psychology, Social Neuro Endo pre-conference
- 2013 Society for Social and Affective Neuroscience
- Nordic Conference on Behavioral and Experimental Economics
- 2012 Economics Science Association (ESA) N. American regional meeting
- 2010 IEEE 26th Conference of Electrical and Electronics Engineers in Israel

Poster presentations

- 2014 Society for Judgment and Decision-making (SJDM);
- Society for Neuroeconomics
- International Symposium on Decision Neuroscience
- 2012 Society for Neuroeconomics

Seminars & invited talks

- 2017 CIDE Mexico
- 2016 Technion – Israel Institute of Technology
Tel Aviv University
Nipissing University
University of Toronto
Wharton (Decision Processes)
- 2015 Judge Business School, Cambridge University
London Business School
Bocconi University Milan (Marketing)
Rotterdam School of Management, Erasmus University
IESE Barcelona
The Wharton School, University of Pennsylvania
National University of Singapore;
Columbia Business School
Rady School of Management, UCSD
Düsseldorf University
Maastricht University
Zürich University
Alicante University
Bocconi University Milan (Decision Science)
University College London
Warwick Business School
Nuffield College, Oxford.
- 2014 Universiteit van Amsterdam
Tel Aviv University
University of Miami
Claremont Graduate University
Rady School of Management, UCSD
University of Texas Austin
- 2013 Charles University Prague
Universiteit van Amsterdam
Maastricht University
University Pompeu Fabra
NHH Bergen
Karolinska Institutet
INSEAD
Technion – Israel Institute of Technology; Tel Aviv University; IDC Herzelia.

Teaching

- 2017 Data Analysis for Marketing Decisions, The Wharton School MKTG 212
- 2014-2016 Brain, Mind Society, Caltech CNS 102A/B (teaching assistant)
- 2008-2010 Digital Systems, Logic Design, Technion 044135, 044126 (teaching assistant)

Journal and grant reviewing service

Editorial board Emotion (contributing editor)

Ad-hoc reviewer Adaptive Human Behavior and Physiology
Emotion
Hormones and Behavior
Journal of Economic Psychology
Journal of Empirical Legal Studies
Journal of Marketing Research
Journal of Neuroscience
Journal of Research in Personality
Management Science
NeuroImage
PLOS One
Proceedings of the Royal Society B
Psychological Science
Psychology and Personality Sciences
Psychoneuroendocrinology
Social Cognitive and Affective Neuroscience
Social Neurosciemnce

Grant reviewer Israel Science Foundation (ISF)

Professional affiliations

Association for Consumer Research
Association for Psychological Science
Behavioral Decision Research in Management (BDRM)
Economic Science Association
IEEE
Social & Affective Neuroscience Society
Social Science Research Network
Society for Judgment and Decision Making;
Society for Neuroeconomics
Society for Personality and Social Psychology;